

Researchers in Fundraising (RiF)

We are the Chartered Institute of Fundraising's Special Interest Group for prospect research - the official representative body for fundraising research in the UK, and the largest group of fundraising research professionals in Europe. Proudly volunteer-run since 1993, we support the fundraising community with invaluable skills including prospect research, donor due diligence and prospect management. We have recently expanded to bolster developing areas such as data modelling and analysis, as well as promoting networking, personal development, and operational leadership.



Chartered
Institute of
Fundraising

AT A GLANCE



3,500 People
Our world-wide
community



26 Years
How long we've
been running our
conference



60+ Volunteers
Actively supporting
our work from
around the world



55 Participants
At an average RiF
training session



250 Attendees
At our annual
conference



160 People
Attending RiF Live
Sessions



1000 Followers
Our audience on
Twitter



13 Mentees
Paired with an
experienced
mentor in 2019



3000 Subscribers
Our audience on
LinkedIn



£2,100
Bursaries awarded
in 2019

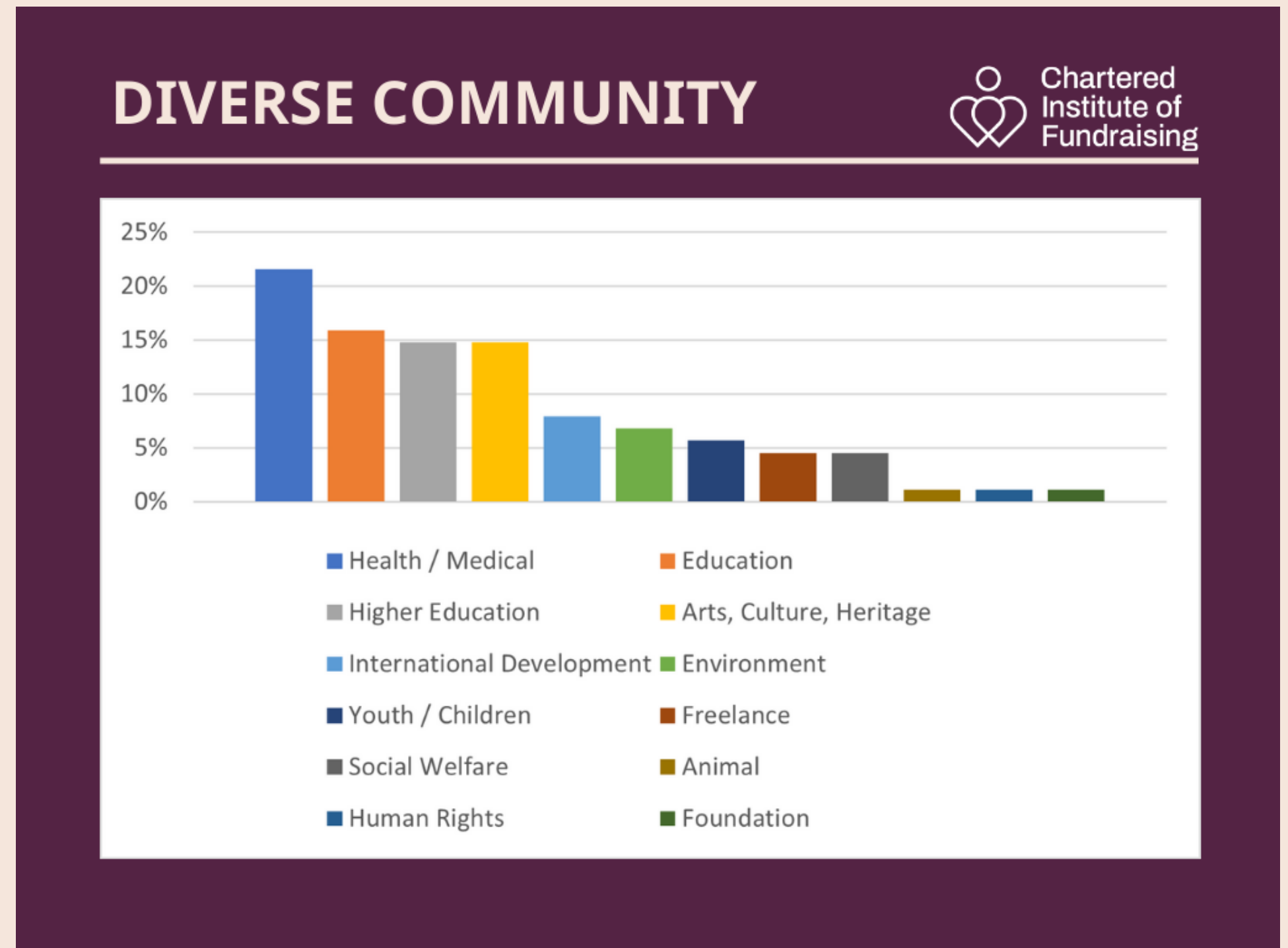
The RiF Handbook

A valuable new resource being created by prospect researchers for prospect researchers to provide a comprehensive, up-to-date and relevant guide to the diverse range of skills and knowledge required for successful, professional and ethical prospect research in the UK and internationally, offered in an accessible user-friendly format, at an affordable price. This project is a unique collaboration by an international team of volunteers to create content that informs, educates and guides their peers

Events, Training and Networking

Each year RiF host several events including an annual conference and numerous training and information seminars designed to support prospect researchers to enhance their skills, knowledge, and confidence.

RiF also host regular 'Lives', which are a semi-formal forum for researchers to come together and share information, experiences, and insight as well as to network. Past topics discussed range from resources used, ratings systems, managing stakeholders, communicating research effectively, GDPR, ethics, career development and everything in between.



Bursaries and Awards

The RiF Committee want to empower researchers to be positive about their future and reach to achieve even more.

We offer bursaries for all RiF training courses as well as the RiF annual conference.

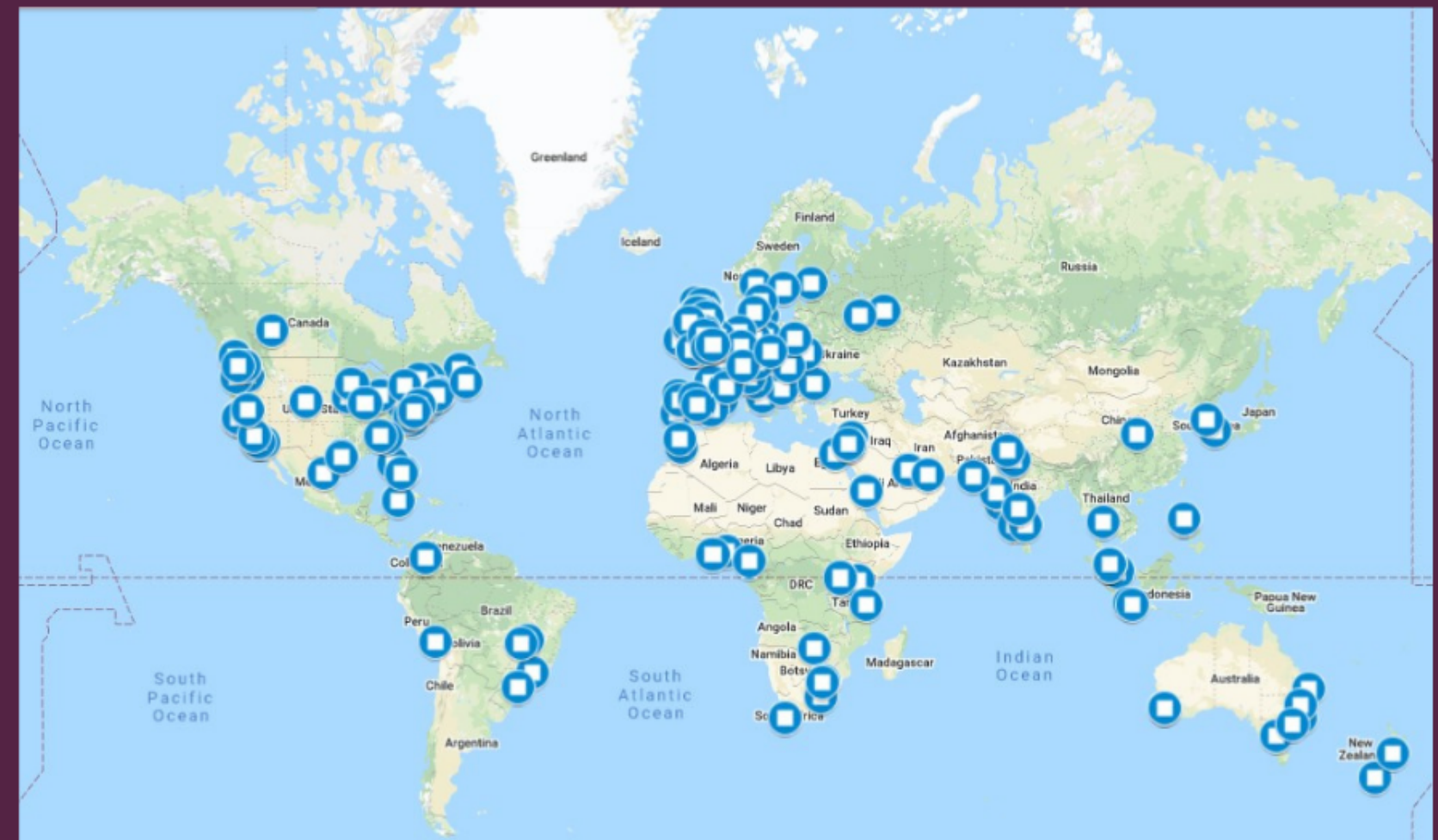
Bursaries help ensure RiF's support can reach every researcher.

Community and Outreach

We attract a diverse community of fundraising professionals from across the world. As you can see from our community map our reach includes the USA, Europe, Africa, and Australia.

We provide an open, outcomes focussed learning environment that allows our members to learn from each other and build key connections that can support their charity's aims.

COMMUNITY & OUTREACH



The RiF Handbook

Contents

Career Domain

- New Researchers Guide
- The Prospect Research Role
- Scaling: Process/Templates/Examples of
- Different Models Strategic Leadership of
- Operations/Research Functions Meetings as a
- Prospect Researcher
- Communicating Research Impactfully
- People Management
- Soft Skills
- Innovative Approaches to Prospecting
- Recruitment in Prospect Research

Ethics Domain

- Due Diligence Research / Donation Acceptance / Ethical Risk Assessment
- Data Protection/GDPR for Prospect Research
- Key Ethical Behaviours of Successful Researchers
- Ethics Policy and Procedure
- Equality, Diversity, and Inclusion in Prospect Research

Data Skills & Technical Skills Domain

- Prospect Finding and Qualification Processes
- Gift Capacity/Wealth Estimation
- Online/Open Source Investigations/Web Search
- Reporting & Data Visualisation
- Programming, Analytics and Databases
- Best Practice/Gold Standard in Pipeline Management
- Strategic International Prospecting
- Effective Procurement for Tech and Training
- Benchmarking