







Fundraising Regulatory

# **Site Management Policy for Town Centres**

# Agreement between Trafford Council and **Public Fundraising Regulatory Association**

The purpose and spirit of this voluntary Site Management Agreement (SMA) is to facilitate face-to-face fundraising in Altrincham, Sale, Stretford and Urmston Town Centres and provide balance between the rights of charities or not-for-profit organisations to fundraise and the rights of the public to go about their business without the impression of undue inconvenience. For the avoidance of doubt, this document does not constitute a legal contract.

Once this agreement is in place it should minimise the administration for all concerned, providing just one channel for information and support; nominated 'gatekeepers' at Trafford Council only have to deal with one organisation, the PFRA. instead of dealing with each individual charity and fundraising organisation separately.

#### **Statement of Conformity**

All fundraisers will abide at all times by the Institute of Fundraising Face-to-Face Activity Code of Fundraising Practice, the PFRA / Institute of Fundraising abridged code of practice (Appendix 1), and any rules promulgated by the PFRA from time to time.

#### **Access Details**

1) Central Sites may be used as follows, as shown in the map at Appendix 2:

#### **Altrincham:**

George Street pedestrianised street – between the junction of Cross Street/George Street and the Grafton Mall entrance.

Capacity: Maximum of 2 branded/working fundraisers and 1 Team Leader

Fundraisers are to spread out evenly along the length of the site without grouping together, and are to position themselves toward the middle of the pedestrianised road to allow for members of the public who do not wish to engage to pass freely by.









#### Sale:

School Road pedestrianised mall - between Curzon Rd and Springfield Rd

Capacity: Maximum of 3 branded/working fundraisers and 1 Team Leader

Fundraisers are to spread out evenly along the length of the site without grouping together, and are to position themselves toward the middle of the pedestrianised road to allow for members of the public who do not wish to engage to pass freely by.

#### Stretford:

Outside Stretford Mall on Kingsway and in the east entrance to Stretford Mall off Chester Road.

Capacity: Maximum of 2 branded/working fundraisers

Fundraisers are to spread out and avoid grouping together.

#### **Urmston:**

Flixton Road and Crofts Bank Road

Capacity: Maximum of 2 branded/working fundraisers and 1 Team Leader

Fundraisers are to spread out and avoid grouping together.

- 2) Where fundraisers are found to be working outside of the agreed locations, they must comply with requests made by Local Authority Officers and reposition themselves correctly or as directed on-site. Failure to do so may result in the imposition of penalties or sanctions being imposed according to rules promulgated by the PFRA.
- 3) Only one charity will be present in any one town centre on any one day.
- 4) Fundraisers should be positioned in such a way as to offer an adequate 'comfort zone' to those users of the locality who do not wish to engage and should not impede the egress of any member of the public.
- 5) All fundraisers must wear official tabards or other official distinctive clothing to enable shoppers and other pedestrians to identify them from a distance. All fundraisers must wear official identity cards clearly visible on the upper body with personal details and photograph of the fundraiser in accordance with the activity being undertaken at the time.









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- 6) Fundraising will only be permitted on 2 non-consecutive days per week (Monday to Friday) in Sale, Altrincham, Urmston and Stretford. Furthermore, fundraisers only visit the sites between the hours of 9am and 7pm, unless otherwise specified.
- 7) Exclusion Dates etc. are to be announced by the Council (e.g. specific event days) and must be pre booked as part of the PFRA Diary Management System. Any exclusion dates to give a minimum of 4 weeks notice to the PFRA from date of diary delivery

## **Information Required**

#### 1) Nominated Gatekeeper

The nominated gatekeeper for Altrincham, Sale, Stretford and Urmston is Jan Taylor at Trafford Council. Jan's contact details are 0161 912 4047 or jan.taylor@trafford.gov.uk.

In her absence all enquiries should be made to Stephen Bates on 0161 912 4144 or stephen.bates@trafford.gov.uk.

#### 2) Required Information

The PFRA will maintain and manage the diary schedule. Diary/Schedule information will also include: contact details for PFO; and Charity being fundraised for.

Copies of the diary are to be made available to:

Jan Taylor, Licensing, Public Protection, Trafford Council Email: jan.taylor@trafford.gov.uk

These contact details shall be updated as and when necessary.

### 3) Transition and continuity

Should the nominated gatekeeper move on or responsibilities otherwise change, the gatekeeper will inform his/her successor of the detail of this agreement, the relationship with the PFRA, arrangements for the regulation of face-to-face fundraising, and provide the PFRA with contact details for the successor.









## **Complaint Management**

1) PFRA will log, monitor and inform the Council of complaints received on an annual basis. The Council will provide real time notification of individual complaints and cumulative volume on an annual basis. Where the collection agencies themselves receive complaints it is expected that they will provide information to the PFRA including information about the identities of any individual collector the subject of a complaint and of the action taken (if any) by the collection agency.

# **Working Together**

- 2) Trafford Council and PFRA agree to work together to raise awareness regarding this site management scheme, including explanations on what face-to-face fundraising is, the PFRA, the Code of Practice, and facts about Direct Debit.
- 3) The PFRA will monitor member organisations, through a programme of random spot-check and other mechanisms, to ensure fundraisers' adherence to the code of practice and this Site Agreement.
- 4) Trafford Council will be notified of the results of spot checks carried out.
- 5) This SMA will be reviewed 6 months after it is signed, and then once every 12 months, if necessary, or earlier if there is just cause to do so. This SMA will be reviewed once every 12 months unless there is just cause to do so at an earlier juncture. All amendments will be agreed in writing before becoming effective. Either party can withdraw from this agreement, giving 3 months' notice in writing.
- 6) Depending on when this agreement is signed, in relation to the PFRA's bidding/allocation cycle, there will be a lead-time of up to 8 weeks before the agreement can be fully implemented.









Signed For and On Behalf Of PFRA:

Dr Toby Ganley, Head of Policy

Date:

04.12.12

Signed For and On Behalf Of Trafford Council:

Print Name:

Job Title:

Date:

28th NOVEMBER 2012.

Site Management Policy written by PFRA and Stronger Communities Officers at Trafford Council.









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# Appendix 1 – Abridged Code of Practice

- 1) We always tell potential donors clearly that we are paid to speak with them, and that we are not volunteers - if this is the case - and we explain the basis on which we are paid.
- 2) We always carry and display ID so that any potential donor can verify who we are, whom we are working for and on whose behalf we are fundraising.
- 3) We always represent our charity or Not for Profit Organisation (NPO) at the time, in the place, and in the manner that has been previously agreed both with the charity / NPO and with the relevant site owner or Local Authority, and as directed by our team leader or other responsible agency personnel.
- 4) We always explain to a donor how the Charity or NPO will communicate with them after subscribing, and if they are likely to receive a follow up phone call we inform them of this.
- 5) We always ensure that forms with personal details provided by donors are handled at all stages in a secure manner.
- 6) We always end a conversation in a polite and respectful manner as soon as we are asked to.
- 7) We always ensure, wherever possible, that if a member of the public has a complaint, a full and accurate record of the complaint and the complainant's contact details are taken so that action can be taken promptly and appropriately. We will also offer the complainant contact details for a person in authority who can respond to their concerns.
- 8) We never say or do anything that could pressurise or harass people and we do not use manipulative techniques.
- 9) We never confuse or mislead the public and we never say, do or display anything for which we have not been given permission by the charity or NPO
- 10) We never behave whilst on duty in any way that might bring the charity / NPO or our employer into disrepute.





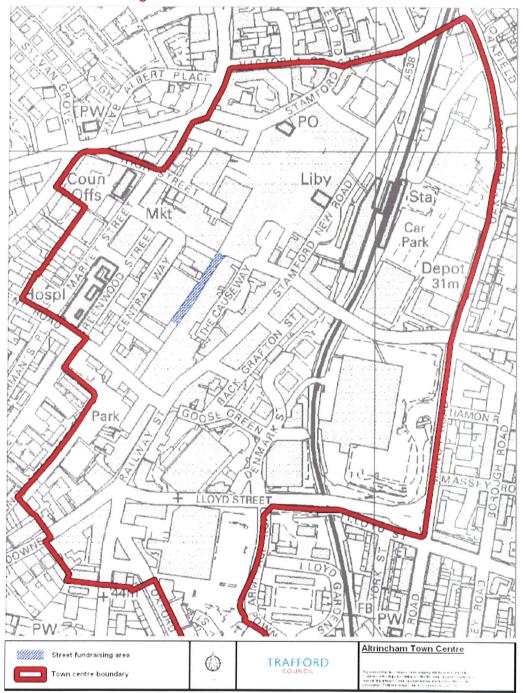




# Appendix 2

Plan showing the area(s) where fundraising is to be permitted:

# Altrincham - George Street Pedestrianised Mall



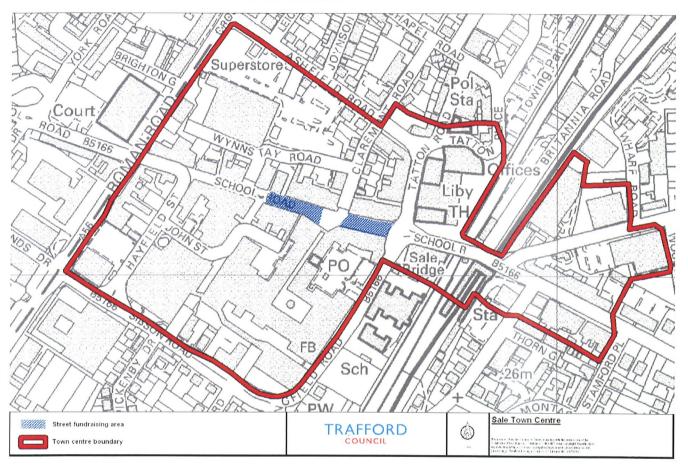








#### Sale - School Road Pedestrianised Mall



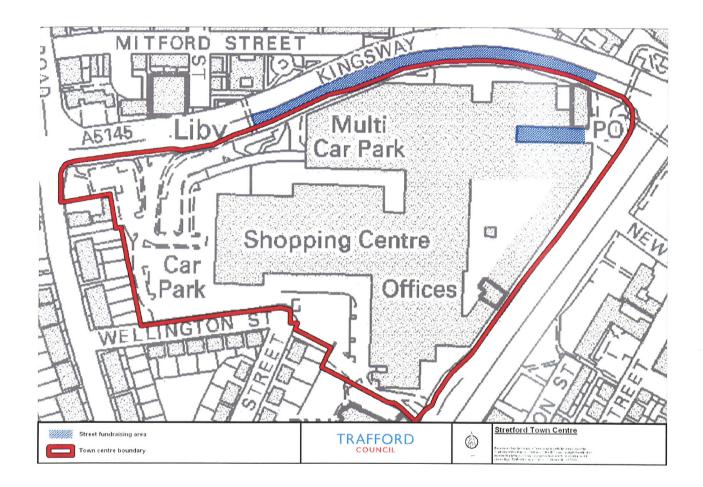








# **Stretford Mall – Kingsway and East Entrance**



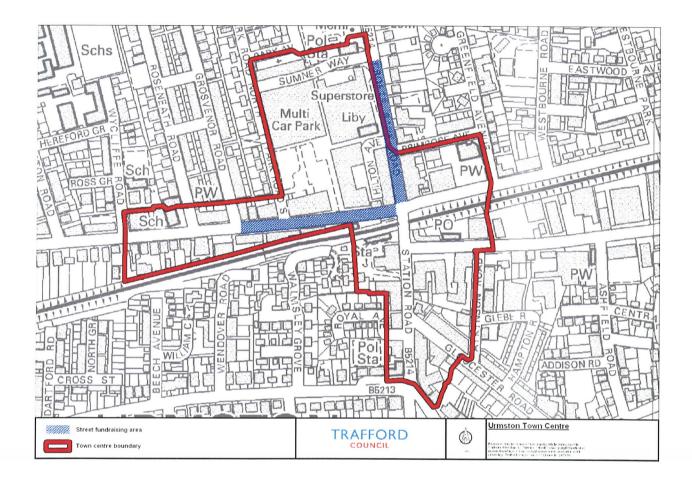








#### **Urmston – Flixton Road and Crofts Bank Road**











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### Appendix 3

# Know your rights - The Direct Debit Guarantee

Direct Debit is one of the safest ways of paying your bills. Organisations using the Direct Debit Scheme go through a careful vetting process before they're authorised, and are closely monitored by the banking industry. The efficiency and security of the Scheme is monitored and protected by your own bank or building society.

The Direct Debit Scheme applies to all Direct Debits. It protects you in the rare event that anything goes wrong.

#### The Direct Debit Guarantee

- The Guarantee is offered by all banks and building societies that accept instructions to pay Direct Debits.
- If there are any changes to the amount, date or frequency of your Direct Debit
  the organisation will notify you (normally 10 working days) in advance of your
  account being debited or as otherwise agreed. If you request the organisation
  to collect a payment, confirmation of the amount and date will be given to you
  at the time of the request.
- If an error is made in the payment of your Direct Debit, by the organisation or your bank or building society, you are entitled to a full and immediate refund of the amount paid from your bank or building society.
  - If you receive a refund you are not entitled to, you must pay it back when the organisation asks you to.
- You can cancel a Direct Debit at any time by simply contacting your bank or building society. Written confirmation may be required. Please also notify the organisation.